

**Engage** teammates by sharing your vision for leading them toward passionately and purposefully pursuing their potential.

*Ask this:* If I could pay you \$100,000 a year to do anything in the world for the next 20 years, what would you do?

**Evaluate** gifting, experience, passion, behavioral and communication styles, and leadership strengths. Recommend: DISC; Strengths Finder 2.0; Standout 2.0

Ask this: What challenge do you feel uniquely gifted to solve?

**Equip** for success through specific training, evaluative reading, and connection to other successful leaders in the field.

Ask this: What are you reading? What are you learning? Who are you meeting with?

**Empower** by giving leaders responsibility, authority, and resources to succeed.

Ask this: What do you need to make the first 90 days of this assignment successful?

**Encourage** with handwritten notes, meetings, and tools which make leading more effective.

*Ask this:* What is the one thing I can do for you that will move you toward your top goal?

**Expand** leadership capacity through feedback and personal coaching.

Ask this: What's your next step and how can I help you take it?